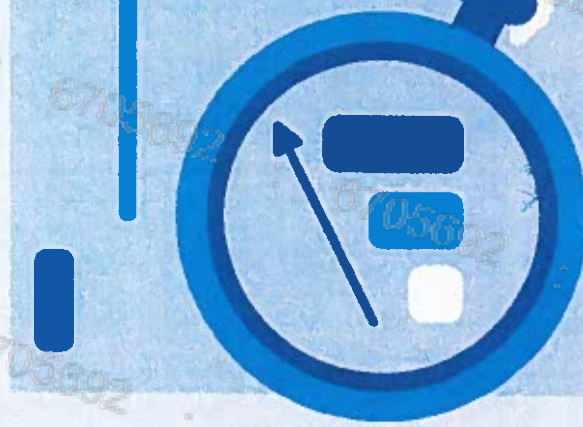




Finance Construction

ONE WINDOW - ONE CLICK

site





FINCON

What is FinCon?

FinCon AI is a smart platform for business automation that unites finance, documents, HR, and analytics in one place.

The AI engine helps entrepreneurs see the real financial picture, forecast results, and make faster decisions.





Legal and Strategic Structure

FinCon Global Ltd (AIFC) — Holding & Investment Company

FinCon (LLP) — Operational Center at Astana Hub (0% tax)

Goal: Build a leading FinTech ecosystem for SMEs in Kazakhstan, CIS, and GCC countries, expand to Asia, Europe, and North America, and reach IPO by 2035.





- 80% of SMEs manage finances manually (Excel, messengers, paper)
- 30% lose profit due to accounting errors
- 70% have no transparency over income and expenses
- 40% experience cash flow gaps
- 25+ hours/month wasted on manual reporting



Solution / Product Modules

Business Pain	FinCon AI Solution	Result
Excel errors	Automated accounting and bank synchronization	-90% errors
Time loss	Report and document generation in 1 click	Saves 20+ hrs/month
Lack of analytics	Dashboards + AI forecasting	95% decision accuracy
Cash gaps	AI-powered cash flow alerts	Prevents shortages
Fragmented tools	All modules in one window	Centralized control



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How FinCon AI Works

Task	AI Function	Result
Expense analysis	Tracks dynamics and categories	Finds inefficiencies
Forecasting	Simulates cash flow 30-90 days ahead	Prevents cash gaps
Reporting	Generates P&L and Balance Sheet	10 sec instead of 3 hrs
Recommendations	Suggests profit optimization	+10-20% net profit
Control	Flags risks, delays, errors	Preventive action



Mission

FinCon's mission is to make business management digital, intelligent, and transparent for companies worldwide.



Market & Expansion Phases

1. Kazakhstan — core market and Astana Hub integration
2. CIS: Kyrgyzstan, Uzbekistan, Azerbaijan, Russia
3. GCC: Qatar, UAE, Saudi Arabia
4. Pakistan & India: >60 million SMEs
5. Turkey: bridge between Asia and Europe
6. Europe & Canada: advanced SaaS markets through FinCon Cloud

Total Market Potential: \$1.2–1.5 billion annually (with 1% regional market share)



Business Model

Revenue Source	Share	Description
SaaS subscriptions	70%	Main revenue: monthly fee 10,000 ₹ (50,000 ₹ (\$18-\$91) depending on tier
E-signatures & documents (Tamga.io)	10%	Paid document signing, storage, and templates
White-label / Corporate	10%	Custom enterprise and banking solutions
AI modules & analytics	5%	Paid add-ons: profit forecasting, KPI, risk analysis
Integration & training	5%	Paid setup and support for corporate clients

Average monthly check: 30,000 ₹ — LTV: 180,000 ₹ — Margin: 70-75%



Revenue Forecast

Year	Avg. New Clients / Mo	Active Clients	Paying (%)	Avg. Check (₹/mo)	Annual Revenue (USD)
2026	80	1,000	70%	25,000	\$382,000
2027	120	2,500	75%	30,000	\$1.23M
2028	150	4,000	80%	35,000	\$2.44M
2029	200	6,500	85%	40,000	\$4.82M
2030	250	9,500	85%	45,000	\$7.89M
2035 (IPO)	—	80,000–100,000	92%	60,000	\$47.3M



Path to IPO (2030-2035)

Period	Key Goals
2030-2031	FinCon Cloud expansion (Europe, Canada), 15,000+ clients, EBITDA 40%
2032	Merge all operations under FinCon Global Ltd (AIFC), prepare for Series B
2033	Enter Europe, Turkey, Canada; white-label contracts; revenue $\approx$ \$27M
2034	Audit by Big4, transition to IFRS, form independent Board of Directors
2035 (IPO)	80,000-100,000 clients, revenue \$47M, valuation \$270-310M, ROI $\times 25-\times 30$

Goal: International public listing and global presence of FinCon



Registration in AIFC and Astana Hub

- AIFC:

- English law jurisdiction
- 0% tax on dividends and capital gains
- Attracts global investors from GCC & Europe
- Direct compatibility with NASDAQ Dubai and London Stock Exchange

- Astana Hub:

- 0% CIT and VAT for IT residents
- Government innovation programs and grants
- Cost-effective scaling and tax-free operations

The AIFC + Astana Hub structure forms a transparent, internationally recognized, and tax-efficient platform prepared for IPO by 2035.



Investment Proposal

Parameter	Value
Round	Seed (2025)
Investment volume	\$594,000
Company valuation	\$5 million (pre-seed)
Investor share	10%
Use of funds	AI module completion, integrations with banks and state systems
Exit potential	ROI x8–x35, valuation \$120–200M by 2035, IPO planned



ROI Scenarios (2025-2035)

Scenario	2035 Company Valuation	10% Investor Share	Investor Profit	ROI	Multiplier
Conservative	\$50M	\$5.0M	+\$4.43M	+775%	x8
Realistic	\$120M	\$12.0M	+\$11.43M	+2000%	x21
IPO / Optimistic	\$200M	\$20.0M	+\$19.43M	+3400%	x35



Team



- Anuar Oteshov — Founder, Product/Project Manager (COO). Economist & financial expert with 9+ years of business and analytics experience.
- Sain Musaeu — Co-founder & CEO. Economist, financial engineer with 17 years in management and operations.
- Ruslan Gasizov — Full-stack developer (backend/frontend).
- Beybarys Erkinuly — Backend developer, system architect & integrations lead.

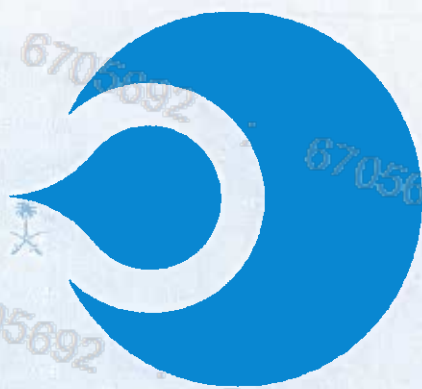


Social Mission

FinCon operates on principles of responsibility and social impact. Each quarter, 2.5% of net profit is allocated to education, entrepreneur support, charity, and regional development. Decisions are made by the Board of Directors — reporting is fully transparent.

FinCon grows through demand, intelligence, and gratitude.





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FinCon — Smart Business.

One Window. One Click.

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